Greaves Corporation - Division of Essex Products Group, Inc.
30 Industrial Park Rd, Centerbrook, CT 06409 | Mailing address – PO Box 307, Centerbrook, CT 06409-0307 USA
www.greaves-usa.com

SALES and MARKETING	ACCOUNTING	REMIT TO
Order Entry, Customer Service, Tech Support PH 860-664-4505, 800-243-1130 quotes@greaves-usa.com orders@greaves-usa.com info@greaves-usa.com	Accounts Receivable PH 860-664-4505 ext 224 or 218 ar@greaves-usa.com	Greaves Corp PO Box 307 Centerbrook, CT 06409-0307 Effective November 1, 2025

TERMS and CONDITIONS of SALE – 2026.1

PAYMENT --	Standard terms of payment are 2% 10, net 30 days from date of invoice. Late or unallowed discounts will not be accepted and will be charged. Late payments will result in review and possible change of terms. Collection costs, including reasonable attorney fees, will be the responsibility of the purchaser. Credit cards payments allowed up to $5,000. Greaves will not accept credit card payments over $5,000 unless agreed in writing by an officer of Greaves Corporation (ACH Preferred).
FREIGHT & SHIPMENT --	**Stocking Distributors**: F.O.B. shipping point with ground freight allowed (FFA) via shipper's choice of carrier to free delivery points in the contiguous 48 U.S. states, unless otherwise quoted. Freight will be billed or pre-paid on express shipments, or shipments to other locations. Airfreight, express, and parcel post are the responsibility of the purchaser, and must be specified on the Purchase Order. Greaves Corp reserves the right to deny (FFA) freight allowed, and/or to increase the cost of part by up to 20% of the listed price if an ordered item breaks the listed carton quantity. Orders over $1000 ship freight allowed to Alaska and Canada. Brokerage coordination and customs fees are the responsibility of the purchaser. Stocking Distributors are defined as distributor customers that maintain a minimum of 2 Greaves product lines on their shelves and meet $5,000 in annual sales with Greaves. **Non-Stocking Distributors**: F.O.B. shipping point with ground freight allowed (FFA) for orders $750 or greater within the contiguous 48 U.S. States unless otherwise quoted. Same other terms apply as above.
MINIMUM ORDER & SMALL ORDER FEE --	$200 minimum order / $200 minimum net billing. Small order fee $35.00 for all sub minimum orders under minimum order.
PRICES --	Prices are subject to change without notice. Orders are accepted on the basis that material and labor costs at time of shipment may govern selling prices. All federal, state, or local taxes will be added to the net amount of invoice where applicable.
QUOTES--	Quoted prices are valid for 30 calendar days. Quoted lead times are valid 7 calendar days from date of quotation due to rapidly changing production and material priorities. Numbered quotes may be used once unless otherwise specified by Greaves Corporation. Prices and Lead times on quotes are based off the quantities requested - Greaves reserves the right to change prices and lead times if the order quantity is significantly different than the quantity on which the quote is based. All quotes are subject to prior sale.
PRODUCT DESCRIPTION --	Due to changes of availability, products supplied may differ from the pictured item or previous supply, but function will satisfy the catalog description.
WEIGHT ESTIMATES --	EST. SHIPPING WEIGHTS shown in this catalog are offered only to assist the approximation of shipping cost. Actual weights may vary and packaging weight should be added.
QUANTITY & PRICING --	Factory shipments are made in multiples of carton quantity. Breaking cartons is not encouraged and will be allowed at the discretion of Greaves. Greaves Corp reserves the right to deny (FFA) freight allowed, and/or to increase the cost of parts by up to 20% of the listed price if an ordered items breaks the listed carton quantity. On orders for non-stock or special items, where manufacturing processes make it difficult to provide the exact quantity ordered, Greaves reserves the right to under-ship or over-ship and invoice for up to +/- 10% of quantity ordered, unless buyer otherwise states at inception on the purchase order so extraordinary measures can be taken to manufacture and ship exact quantity or deviation. Prices may then be adjusted to compensate for additional costs, at Greaves' option.
RETURNS --	Material may only be returned for merchandise credit, and only after A) written agreement is obtained from the Greaves factory sales office, and B) material is returned to the factory by the purchaser in unused, resalable condition and in original cartons. After the material is received, inspected, counted, and accepted, credit will be issued for merchandise credit only. Special orders or items marked NCNR on quotes/sales orders which required unique manufacturing may not be cancelled or returned. Greaves may ask for photos of incorrect products for verification purposes. A minimum of 20% but not less than $25.00 restocking and handling charge will apply. This fee may be waived with prior stocking agreements with Greaves Corporation. **Stocking Distributors** have 12 months from the date of shipment to return an item. Stock returns must be returned in full cartons if sold as a full carton or Greaves reserves the right to refuse the return. Merchandise credits are valued for 1 year after date of credit memo. **Non-stocking distributors** or direct customers have 90 days from date of shipment to return an item, or Greaves reserves the right to refuse the return. Merchandise credits are valued for 1 year after date of credit memo.
CANCELLATIONS or CHANGES --	Orders may not be changed or cancelled in whole or in part without seller's prior written agreement. No order accepted by Greaves may be altered or modified unless agreed in writing, as signed by an authorized official of Greaves, and no such order may be cancelled or terminated except upon payment of Greaves' loss, damage or expense arising from such cancellation or termination, up to and including Greaves' obligations to suppliers.
CLAIMS for LOSS or DAMAGE in TRANSIT --	Carrier is responsible for goods lost or damaged in transit. Upon request by customer, shipment will be insured and cost billed to customer. Claims for shortages or damaged shipments must be submitted in writing to the Greaves factory sales office as soon as possible, but no longer than 3 days of receipt of shipment. Failure to notify may nullify any credit.
WARRANTY --	All products to be free of defects in material and workmanship for a period of 90 days from date of sale. Upon return of defective material, replacements will be shipped F.O.B-shipping point. Except as otherwise stipulated herein, Greaves makes no warranties of any kind, expressed or implied, and expressly disclaims the implied warranty of fitness for a particular purpose.
LIMITATION OF LIABILITY --	Greaves liability shall be limited to either repair or replacement of the goods or refund of the purchase price, all at Greaves option. In no event shall Greaves be liable for any special, incidental, consequential, punitive, exemplary, or any indirect damages, or the lost profits or data (whether sounding in contract, tort, strict liability, or otherwise), all regardless of whether Greaves knew or should have known of the possibility of such losses.
TOOLING --	All patterns, tools, dies, jigs, fixtures, and any items developed for a special product remain the sole property of Greaves Corp.
NON-CANCELABLE, NON-RETURNABLE -- (NCNR*)	NCNR* items are custom-made or specially ordered products that are manufactured according to the customer's specifications and requirements. Once the order is confirmed, it cannot be canceled or returned for any reason. The company reserves the right to ship up to **5 additional or 10% more** of the ordered quantity of NCNR items, whichever is greater, based on manufacturing constraints and operational efficiencies. The customer agrees to accept such variations in quantity and will be billed accordingly.